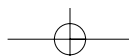# The Power of 99.99% Availability

NaviSite understands what it means to have the world on its shoulders or at least to have the worldwide web on its shoulders. Since 1997, NaviSite has been offering companies an alternative solution for their web sites through high availability web hosting and application management solutions. NaviSite's services range from simply co-locating a company's web servers to completely building and supporting that company's web, database, and application servers.
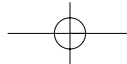
The Internet is expected to grow thirty-two percent by 2002. Why such astounding growth? Information. Customers demand instant, up-to-date access to information. Many people prefer to shop online rather than in a department store, boutique, or even over the phone. This is why the worldwide web is so crucial to business. But many companies, large and small alike, simply do not have the resources that are necessary to maintain a high availability web site. That's where NaviSite comes into play.

*"We needed a facility that would provide our customers with guaranteed 99.99% uptime. This level of availability is not easily attained. EEC and Powerware put to rest any concerns that we had with their superior products and service." Ken Filosi, Director, Facilities - NaviSite Inc.*

NaviSite offers many solutions to companies who recognize the importance of the Internet but don't have the means or the "know how" to manage the web appropriately. Their SiteHarbor product line gives customers a number of web hosting options ranging from basic server co-location management to complete management of all aspects of their servers. And now, NaviSite offers SiteHarbor ProApps Services - a turn-key approach to managing Internet applications and allowing customers to concentrate on their core business while NaviSite concentrates on increasing their mission-critical internet needs.

Two years ago NaviSite came to Electronics Environment Corporation (EEC) looking for a turn-key solution. NaviSite hired EEC to design and build a sophisticated data center capable of handling their operations. When considering all that was at stake, EEC built a data center with a raised floor construction which included devices that protect against disasters such as flood and fire and, of course, power protection.

**POWERWARE** ®

POWERING THE WORLD

*customer* *profile*

"With so much riding on NaviSite's customers web sites, they can't afford not to include power protection. Powerware's reputation of quality products and support made them the logical choice," said Mike Kingsley, President, Professional Services Group - EEC

NaviSite's Data Centers are located in Andover, Massachusetts and Scotts Valley, California and feature state-of-the-art design and network components from the best in the industry. Their operations are monitored 24 hours a day, 7 days a week by the Network Operations Center to ensure availability, network accessibility and security. NaviSite has taken every precaution to see that they are able to stand behind their guarantee of 99.99% uptime. With this in mind, it is no wonder that they have chosen to protect these state-of-the-art data centers and telephone operations with Uninterruptible Power Supplies (UPS) from Powerware.

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A UPS is critical to a system like NaviSite's. The UPS from Powerware not only protects NaviSite and, perhaps more importantly, their customers from damaging power outages, but also conditions the power and isolates this critical equipment from all power fluctuations which can negatively affect data integrity. This protection is crucial when dealing with such a vital aspect of business as the Internet. EEC and NaviSite settled on the Powerware System 375. The Andover facility houses a 225 kVA UPS to protect all operations including the data center and phone switch operation as well as testing and staging labs. A 160 kVA UPS is used in Scotts Valley.

Today, the Internet is as crucial to business as a telephone is to the average household. The worldwide web serves as your communication path to the world. Now, NaviSite makes it easier to keep up with the high demands of the Internet through their high-end web hosting and Internet application solutions. And with a guarantee of 99.99% availability, there is little to lose.

*EEC and NaviSite settled on the Powerware System 375.*

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